




Education Requirements For Tennessee, Virginia And the National Association of REALTORS

BTVAR is committed to providing quality education to our members.
As a REALTOR, you must complete ongoing education to maintain an active Tennessee or Virginia real estate license.


Tennessee Education Requirements



Licensee must complete 16 hours every 2 years consisting of:

TREC Core Class	4 hrs	
Any TREC approved education	12 hrs	

Virginia Education Requirements



Post-Licensure (for agents in their first two years)

Ethics & Standards of Conduct	3 hrs	Agency Law	3 hrs
Fair Housing	3 hrs	Limited Service Agency	2 hrs
Real Estate Law	3 hrs	Electives	15 hrs
Offer to Purchase	3 hrs		

- Salespersons initially licensed (active or inactive) on or after July 1, 2008 must complete the 30 hour post-licensure curriculum within one year.

Continuing Education for Salespersons (for agents of more than two years)

Ethics & Standards of Conduct	3 hrs	Real Estate Contracts	1 hr
Legal Updates & Emerging Trends	1 hr	Fair Housing	2 hrs
Real Estate Agency	1 hr	Limited Service Agency	2 hrs
Real Estate Contracts	1 hr	Electives	8 hrs

Broker Management

Education listed above under Continuing Education for Salespersons plus 8 hours relating to supervision and management of real estate agents and the management of real estate brokerage firms.

To check your Virginia education, go to: www.dpor.virginia.gov

National Association of REALTORS Education Requirements

Quadrennial Ethics Training (Jan. 1, 2005 through Dec. 31, 2008)

Each REALTOR member of the Association shall be required to complete quadrennial ethics training every four years. This requirement will be satisfied upon presentation of documentation that the member has completed a course of instruction conducted by this or another Association, the State Association of REALTORS, the National Association of REALTORS, or any other recognized educational institution or provider which meets the learning objectives and minimum criteria established by the National Association of REALTORS from time to time.